

# PART SEVEN

Recommendations On Policies; Maintenance And Operation Including Fees And Charges; And Fiscal Summary

#### GENERAL

Policies, M and O (Maintenance and Operation) and F and C (Fees and Charges) are inextricably bound up together. They are not easily categorized and should be looked on as parts of the overall management concept. For instance, it is a matter of **Policy how much** fee will be charged or even **whether** one will be charged at all. If a fee is charged, a change comes over the Operation – the user expects and, in fact, is entitled to receive o better degree of service than if that service had no direct charge. This then bears on the **quality** of M and O.

Whether o fee is charged or not is ocademic to this report. Fee charging at parks throughout the country is now accepted as necessary policy and the question is not **whether** but, rather, **how much**.

The State of Alaska has the unique opportunity at the Nancy Lake Recreation Area to conduct some trall breaking that cauld be extremely rewarding to itself and to the balance of the country. This would be in the motter of **Management** (o better term than Maintenonce and Operation) of the Area.

Most of the State Parks, either through lack of continuity in planning or in development, have nat ended up as efficiently functioning **units**. Nancy Lake is a virgin situation that offers the opportunity to avoid this trap - by establishing and assuring **continuity** and an interlocking, functioning relationship of Plan Pragrom-Management.

**Continuity** in development, as o basis for effective management, especially in view of a development program of 13 years, is af the first importance. As a matter of **Policy** this leads into the ramifications of that subject, with specific recommendations that the following be adopted as basic guidelines:

#### **GUIDELINE POLICIES**

 That the Master Plan for the Nancy Lake State Recreation Area be certified as an occepted and approved Plan (by whatever State ar Departmental action is necessary), subject to "revision only when so approved by:

A Noncy Lake Advisory Committee ta be appointed by the Governor, with legislative sanction.

- That the Master Plan includes nat only the physical layout but also all written recommendations of the Master Plan document.
- 3. That Fees and Charges be considered a supplement to tax apprapriations as a source of recreation revenue and **not** the primary source of funds.
- That the Master Plan including all budget and development program cost estimates be updated annuolly.

\*This would not apply af course to revisions in detoil but, rother to those of general concept.

The long range value of the Advisory Committee would be to put a rein on the short range view that too often comes about because of a lack of continuity in administration. In the long range development of Noncy Lake there is an ultimate view that must be faced as a sort of unavoidable, inevitable fact. A conflict exists in the planning, design and development of a park like Nancy Lake because on the one hand we are attempting to preserve open space and the natural scene (this is a large part of what people come to the area for) while with the other hand we are introducing man's creations - which, being unnatural, are an intrusive limitation on the natural open space. We know this of course but proceed with the process onyway because we must If we are going to use the land for our purposes. The great and central problem is one of limitation of use - of what point will we have gone over the narrow line that preserves the natural just enough for It to still be enjoyed as such? Conversely, what facility or installation or bit of clearing will make it more of man than of nature? What proportion is right? Our cities are 99% man, our woods 99% nature, our cultivated fields lie somewhere in between.

The **Demand Analysis**, Part 2, estimated future numbers of people whose recreation needs must be met. This, in effect is the "man" side of the equation or problem posed above. **Physiography**, Port 3, pointed to the limitations the land imposes because of its particular or even peculiar characteristics. This is the "nature" side of the equation.

The third side of the equation is **the solution side which might be called the** "design factor." It attempts to amalgamate the needs of man with the characteristics of nature so that the natural environment is made useful to man yet is sufficiently preserved to retain its character.

Another way of stating this is to point out that ot some point density of people could destroy the very values for which the pork was created.

The Advisory Committee should continually monitor this, as a matter of Policy, so the quality of the basic scenic resource is never last.

### MANAGEMENT PROBLEMS, POLICIES AND RECOMMENDATIONS

As in all oreas where water octivities are the prime use, there are bound to be conflicts between, A) fishermen of three types, 1) the still fisherman on the share, 2) the still fisherman in a boat, 3) the tralling fisherman; B) the water skiller, C) the poddler in a cance or rowboat, D) the bather on the beach, E) the joyrider, and in Alaska, a new dimension, F) the float plane plus G) the sailboater.

Rules and regulations to reduce hazardous encounters and to permit each recreationist to enjoy his activity with a minimum of interference will be necessory. Nevertheless, the heavily oriented water use to be expected at the Nancy Lake Area can only result in a major management and enforcement problem. Some of the use zoning that will be needed has already been accomplished in the planning since campers and picnickers are segregated to different lakes. Campers are more likely to be fishermen,\*\* in fact it is estimated that onethird af compers go baating, two-thirds go swimming ond three-fourths ga fishing." Not only are campers segregated by lake but the camper lakes have a higher fishery quality - all campgraunds except the one on Butterfly Lake (which is No. 2 rated) are on top fishing potential lokes while picnic grounds are on lokes rated "3" and "4" far the most part. In the Rhein Milo Picnic Ground, Milo #1 is rated "1" and Rhein Lake is rated "2", Frazer Lake at the picnic ground of that name is rated "2". This "built in" separation was intended to be used ta canfine the kind af boating that disturbes fishermen -- joyriding or speed boating and water skiing -- to the picnic lakes, Milo #1, Rhein and Frazer Lakes excepted. These three are equipped with launch ramps and should be reserved for the fishing picnicker. All af the other picnic lakes with launch ramps range from a third to three-fourths of a mile in maximum distance acrass - plenty large enough for woter skiing or joyriding.

Another factor of the built-in zoning is that float planes would have no reason to land on the picnic lokes and could literally, be **ruled** off them. Float planes should be permitted anly on Nancy, Butterfly and Red Shirt – because of the owners of lakefront cabins – outside the pork boundary on thase lokes. An additional reason ot Nancy Lake would of course be the ladge -- cabin cancession and ather concession attractions. On these three lokes, landing and taxi zones should be marked by buoys so as to separate the water users.

Since it will be impractical to zone joyriders and waterskiiers aff Nancy, Red Shirt and Butterfly because of the private ownership of lake share cabins outside the park boundary, zones for these activities, particularly boating, will have to be designated and incorporated in regulations. This can best be done by a detailed analysis of the particular lake, taking into account location of the lakeshare cobins; best fishing locations; necessary floot plane landing and taxi zanes in view of wind direction, approaches and sa on. Sall boating opportunities should not be last sight of in the zoning process. For many of the same reasons as discussed above, it is essential that all privately held islands be acquired. The monagement problem on conflicting water uses will be compounded in direct relation to the existence of such inholdings -- with their planes and boats.

A problem is bound to be encountered with the private holdings as the main road is pushed on into the park. People with inholdings scheduled far acquisition will want access rights to the pork raad - even if for only the shart time until their property is purchosed. Others, lying just across the boundary or perhaps near the entrance raad will see the park raad as a godsend if anly they can haok onta it. **It should be a firm policy to deny all such requests.** Effective management of the Nancy Lake Area will be lost if access to park roads is granted willy-nilly as if they were streets with private frontage. No porticularly lorge or unique management problems other than the above seem to be posed. A problem somewhat unique to the Area, only because of tis size, is trail system in the interior "quiet zone." This remote area is similar to such areas in many national parks. Large animal hazards may exist in it and stream hazards may accur on cance trails, particularly to visitars from out of state. A policy of requiring registration of destination and length of absence should be required of all those who trek into the area if such hazards ore in fact present.

#### M&O STAFF AND EMPLOYEES

Rangers (enforcement, guidance, protectian and public relations) and loborers (housekeeping and cleanup) are the lorgest personnel costs in most park budgets. However, many new tools and management techniques are available to keep these particular costs at a minimum. The M & O recommendations herein are based on full development of the park, e.g., 1980, and at that time even more advanced methods will of course be available. Management plans should be flexible enough to toke advantage of such advances.

It is a **must** that the Noncy Lake Area be set up for complete radio control, using the Entrance Station os the **control center**. All users would check through this point – either to pay the entrance fee (see poge 67) or to have a season pass validated. Because outdoorsmen (fishermen in particular) may arrive at any time of the day or night, the Entrance Station would have to be manned around the clack. Other reasons for three shifts would be the long summer daylight – permitting 18 hours of golf for instance, a very real break for those on shift as are many air force personnel at Elmsdorf. One fortunate factor of the long daylight would be to spread the time of arrival and departure of vehicles so that cancentrations would be more dispersed than in most state or national parks.

Since radio, the obvious communications medium, should be monned of least 16 hours, (with 24 preferable), its location in the Entrance Stotion, where 24 hour persannel could operate it, is logical. At certain times, weekends for Instance, or when a particular event brings obout a surge of vehicles, ossistance would have table available to the Entrance Station attendont-radio operator.

The radio system would include not only all patrol ond maintenance vehicles but alsa telephone type units of all comfort stations; all washateria-shower buildings; key concession offices; staff residences and maintenance buildings and remote points such as the Little Susitna River cance-raft takeout and the Viewpoint. In these locations its use would be dual - for emergency purposes such as reporting of a fire or boat accident by a park visitor as well as the conducting of normal business between men in the field and the control center.

The Entrance Station would olso contain a **master control board** showing occupancy of all camp units. The orriving visitor, on paying his fee, would be given a receipted entry ticket ond a set of rules ond regulations with a map of the park. His assigned unit would be marked on the map, as explained earlier (see poge 42). He would be assigned by type of vehicle and its sanitary equipmentthose fully self sustaining in this respect being sent to parking slips farthest from comfort stations while tent, station wagon, or plain car campers with no sanitary facilities would be assigned the slips closest to comfort stations. This control arrangement would have to be available for periods of maximum use even though it might not be used at certain times -- mid-week for instance or early or late season. The same control might be necessary at times on picnic units. Space should be left for such installation if it should become necessary.

The Entrance Station would not be on information center. Those who wished to discuss something or otherwise oct to hold up traffic would be sent to the Visitors Center, a few hundred yards up the road. The Center would contain the office of the Park Superintendent, whose secretary would function as receptionist and general visitor information source. The same building would house a small, self-guided, interpretive center to assist the visitor in becoming fully informed on all facilities and natural attributes of the park. In most cases it would not be necessary that he discuss his need with anyone personally. Also included in the Visitor Center would be the office of the Chief Ronger and a small conference room for staff meetings.

The Chief Ranger would have a stoff of 6 temporary (seosonal) rangers. So that one ranger would be on duty at all times, one man would work one shift and two men 2 shifts with an additional mon for relief. The Chief Ranger and one of his men would be qualified helicopter pilots, a helicopter to be a normal complement of their equipment. At least one doily patrol would be performed in it. By eliminating the need for patrol boats on at least the four major lakes, and for a ranger (at least on standby) for the remote quiet area, the helicopter would cut the ranger force by at least holf. Capable of landing dry or wet and equipped with a light boat; strap-on-stretcher and first and kit; and portable pump with hase and bull horn, it could control boat use on the lakes; spot and possible herd dangerous large animals; conduct rescue missions and fight small fires. Its presence on a landing pod at the visitars center would serve as awarning to rules violators as well as a measure of assurance of protection to those many out-of-staters who are concerned over the presence of dangerous animals in the Alasko bush.

The second large force is that needed for housekeeping. Even though the picnic ond compgrounds are planned so that refuse cans will be located at the roadside, these cans still must be emptied frequently and any litter picked up. Comfort stations must be cleaned very often as must the washateria-shower buildings. Parking lots in particular and roadways generally must be swept accosionally. Special areas such as boat launch romps, the Viewpoint, the Swim Beach, the Marinas and Float Plane Drome must be picked up accasionally. During the winter the road to the Red Shirt Winter Sports area and the Main Loop Road would be maintained open.

Besides the doily housekeeping chores there will be normal problems with

electrical and plumbing installations; with vandalism; and the need for painting, patching and general repair of signs and buildings will be continuous.

The basic force to hondle this segment of M and O would start with a Working Mointenance Foremon. All his help except for an Assistant Foreman would be seasonal. The two foremen would be capable of hondling most electrical, plumbing, pointing, heavy equipment or carpentry in the off season. During the summer season their force would include an electrician, plumber, carpenter, pointer, mechanic and heavy equipment operator. Laborers on the housekeeping detail would consist of 1 man per each 100 picnic or camp units - a total of 46 men. This number of "local" attendants would assure thorough cleaning of comfort stations and woshateria-shower buildings ance a day and litter pick up and emptying of trash cons at camp and picnic units at least every other day. These people would work over the weekend so as to concentrate activity during and immediately after the period of peak use. Four additional "local" attendants would pick up areas other than camp and picnic grounds -- morinas, Viewpoint, etc. One of them would be equipped with a working scooter with tool box for cleanup of trail camps.

All trees from construction clearing operations should be salvaged and stacked at some central location for eventual sowing up and sale by the concessionaire. As discussed earlier, picnickers are generally satisfied with a charcoal brazier (with which picnic units would be equipped) but campers must have wood fire it seems even though they may be traveling in a fully equipped trailer or camper. Since the park would be the concessionaire's source af wood, he should be required to sell it for little more than a handling charge.

Trash disposal would be occomplished by o newly developed incineratar trailer. This is a forced air, butane furnace on wheels. Trash is thrown into it and canverted very quickly into a fine ash. It is clean, quiet and other than a mild, low roar has no objectionable sound. Priced at \$15,000.00 per unit they would pay for themselves quickly by eliminating long hauls to dumps, sanitory fills and sonitation problems at dump sites.

Two of these units towed by dump trucks (to receive the ash from the hopper in the troiler plus noncombustible bottles, etc.,) with a driver and two men wolking, could empty oll cons in picnic and camp grounds plus those at other locations on a schedule of at least once every other day. The task of this team would be to travel down the picnic, comp or other road, remove the filled plostic can liner and throw it in the incinerator. The "local" attendant would previously have emptied any litter into the plostic lined refuse cans and seporated out the bottles etc. After the incinerator unit had passed the "local" attendant would place o new liner in the con.

The golf course will of course require a rother specialized maintenance crew. Becouse of the nature of golf course maintenance and the need for intimate knowledge of the particulor course -- knowledge that cannat be acquired by seosonol workers, it is recommended that a Golf Course Foreman with an Assistant Fareman be emplayed as permanent staff at such time as the first 18 holes are completed. These men would be supplemented by 5 seasonal helpers far the 18 holes ar 3 for the first 9 to be constructed.

Ladge, cabin, tent cabin ond certain other refuse, though the concessionaires responsibility, must be considered in refuse disposal. Miscellaneous light refuse from the cabin areas, ladge and tent cabins cauld be handled by the incinerator units which the concessianaire cauld lease for the purpose. They would be available ta him for instance during two shifts of the day. Heavy, wet, restaurant garbage shauld be handled by heavy duty kitchen disposals and thence into the sewage system.

It is suggested that as many employees as possible be natives-for local colar and the benefit of aut-of-state visitors-but, mare impartant, to furnish needed jabs far those people. It is noted, for instance that ``50-75% of the adult, native work force is permanently unemployed except for sporadic summer jobs.''\*

In summary, the following is a list of permanent staff and seasonal employees that would be needed to maintain and operate the area, excepting concessionaire operations.

# Gross Pay (if seasonal - 90 days - 540 hrs.)

| Superintendent   | ,500  |
|--|-------|
| Secretary - receptionist - visitor information ,                     | ,000, |
| Radia aperator Entrance station attendant - 4 seasonal @\$4.50 9     | ,720  |
| On call, part time assistance and relief - 1                         | ,215  |
| Chief Ranger (qualified helicopter pilot)                            | ,000, |
| 6 seasanal rangers including a qualified helicopter pilot @\$5.00 16 | ,200  |
| Maintenonce Foreman (working)  | ,000  |
| Assistant Maintenonce Foreman (quolified heovy                       |       |
| equipment operator)  | ,000, |
| Electrician )  |       |
| Plumber )  |       |
| Carpenter ) seasanal @\$7.00   | ,900  |
| Painter )  |       |
| Mechanic )   |       |
|  | ,000  |
|  | ,920  |
| Golf Caurse Fareman (working)  | ,000, |
|  | ,000  |
| 5 galf course helpers, seasonal @\$4.50                              | ,150  |
| \$240  | 170   |
|  | ,000  |
| \$264  |       |
| -201   | ,     |

## BASIC M & O EQUIPMENT

|  | Cost   |
|--|--------|
| 2 man helicopter                                     | 30,000 |
| Superintendent vehicle station wagon                 | 4,000  |
| Chief Rangers vehicle - station wagon                | 4,000  |
| 2 Ranger automobiles                                 | 7,750  |
| Shortwave Radio station ond oll oppurtenonces        | 7,500  |
| Fire truck with suction hose.                        | 20,000 |
|  | 25,000 |
| Motor patrol and snow plaw                           | 25,000 |
| 7 pickup trucks - one far eoch trade; fareman ond    |        |
| assistant firemon @\$4,000 equlpped                  | 28,000 |
| 2 incinerator trailers,                              | 30,000 |
| Light bulldozer                                      | 7,500  |
| Ford tractor with all attachments - past hale ouger, |        |
| trenching backhoe, etc                               | 7,500  |
| Emergency inboard potral baat on troiler             | 6,000  |
| Work boot for cance troil maintenance                | 6,000  |
| Fogging equipment                                    | 5,000  |
| Full set golf course mointenance equipment           | 15,000 |
| Street sweeper                                       | 6,000  |
| Silder sweeper                                       | 0,000  |
| (Note - rood maintenonce service should be arranged  |        |
| with State Highway Deportment)                       |        |
| Portable welding outfit                              | 1,500  |
| Concrete mixer                                       | 2,500  |
| 1 Stake body truck                                   | 5,000  |

| I Stake body truck                                     | 5,000     |
|--|-----------|
| 1 Dump truck   | 5,000     |
| Carpenter shop - equipment                             | 1,500     |
| Mechonic, plumber, painter shops equipment @\$750 each | 2,250     |
|  | \$227,000 |
| MAINTENANCE BUILDINGS - SPACE REQUIREMENTS             |           |
| Gorage and vehicle storage                             | 7,500     |
| Shops and foreman's office – carpenter, paint,         |           |
| plumbing, mechanic                                     | 3,000     |
| Golf course equipment goroge                           | . 750     |
| Helicopter hanger                                      | 500       |

Space should be designed into each washaterio-shower building and at every other comfort station for small hand taals -- rakes, shovels, etc. Space should be included at each comfort station for 300 feet of gorden hase for emergency fire use. A vandal proof storage closet is all that is necessary in these buildings for these purposes.

\*Rampart Project, Alaska - U.S. Dept. of Interior - Vol. 1

STAFF - HOUSING REQUIREMENTS - MINIMUM RESIDENCES Superintendent Chief Ranger Maintenance Foreman Assistant Maintenance Foreman Galf Course Foreman

#### FEES AND CHARGES

The single access point of Nancy Lake ossures practically 100% control over users. True, o few could come in "over the fence" via float plane or by boot across one of the lakes on the boundary, or even on faat but the total of these would be insignificant.

The most direct, the least costly in overhead and the **least objectionable** method (to the user) would be collection of one fee at the entrance paint. The problem that arises is one of differentiating among users and "selling" o minimum number of "packages."

Concession charges would be callected at the point of sole or service by the concessionaire but the lodge or cabin patron should still pay a single entrance fee. A season ticket in the form of a decal is essential. This would permit repeat users to avoid stopping at the Entrance Statian an every visit. They could be waved on through. It is recommended that the season decal be one charge which would permit use of all facilities ather than those that are concessionaire operated. It is also recommended that the daily entrance charge be directly related to the vehicle being used.

#### Tabulated, these charges would be:

| Season Decol Would permit entry of any vehicle corrying it whether with<br>or without a boat or comping trailer and would permit unlimited use of pic-<br>nic grounds, comp grounds and lounch romps \$10.00 |  |  |  |
|--|--|--|--|
| Daily Entry Chorges - Vehicles without boat, comping trailer or comping equipment (Party of picnickers, sightseers, swimmers, hikers or concession-  |  |  |  |
| aire customers)  |  |  |  |
| Same type porty with boat  |  |  |  |
| Camping porty in car, camper or with camping<br>troiler but without a boat   |  |  |  |
| Each additional day  |  |  |  |
| Same type porty with boot  |  |  |  |
| Eoch odditional day  |  |  |  |
| Greens fee – collected at the golf course \$3.00 nine holes<br>\$5.00 eighteen holes   |  |  |  |

\*Reboted by the concessionaire if a shart term customer only -- e.g., dining room, etc.

#### CONCESSIONAIRE OPERATIONS

Simple, "high bid" concessionaire contracts should, as a matter of policy, be avaided. The National Park Service has aperated an a basis of negatiation of such contracts for many years, finding this method to be best suited to the malar concession operations it sanctions in the national parks. The basic purpose of course of concessions is to provide a needed public service.

Having a concessionaire operate such services removes the public agency from the private enterprise field. At the same time it enables the public agency to control the amount of profit, assuring that gouging does not occur and that the public receives its money's worth in all concession purchases.

Under his contract the concessionaire, subject to State approval, would establish charges for:

- Occupancy of the ladge, cabins or tent camps and all charges related thereto.
  - o. Lodge potrons only would be permitted use of the lodge pool.
- 2. Restaurant.
- 3. Horse rental and guided or group trail rides.
- Marina operations including boat rental, slip leasing, boat gas, supplies and equipment.
- 5. Cruiser rides Noncy Lake.
- 6. Float plone slip leasing, gos and service.
- 7. Bothhouse basket rental and all elements of the Swim Beach refreshment stand (mostly cain operated machines).
- 8. Grocery store could include fish handling, freezing and packing
- 9. Gas Station.

10.Galf Course - pro shop, golf cart rental but not greens fees.

 Winter Sparts Complex -- worming house, refreshment stand, ski school, ice skotes, skiis, sleds, toboggans, snow mobiles -- rental.

The Entrance Station would not be manned of course during the winter except, passibly, for major events when it might be used as a ticket booth. The concessionaire should be permitted to make an overall entrance charge for admittance to the Winter Sports Complex. If there is considerable interest in ice fishing, the cancessionaire should be enabled to rent fishing huts which he would set up on the ice of any lake that is accessible. Or the huts could be stored (during the winter only) in boat lounch ramp parking areas and towed out to locations specified by fishermen. Pork maintenance people would plough snow for concessionaire's winter access.

## FISCAL SUMMARY (APPROXIMATION)

# INCOME SUMMARY (Rounded to nearest\$1,000)

| 5% concessionaire profit to Stote af Alasko  | \$<br>105,000           |
|--|-------------------------|
| *Income from entry charges<br>(1)Campers (52,500 parties) all for two day stay.                  |                         |
| 25% with boat 13,125 @\$3.50   | 46,000                  |
| 75% withaut boat 39,375 @\$2.50  | 98,000                  |
| (2)Picnicers (95,700 parties) 10% with boats – 9570 @\$1.25<br>90% without boats – 27,100 @\$75¢ | 12,000<br>65,000        |
| Greens fees 100 - 18 hole raunds per doy 175 day   |                         |
| season @55.00  | \$<br>39,000<br>365,000 |

\*It is assumed that 10% or less would purchose the season decol. This number would not alter these approximations sufficient to worrant calculation.

(1) Based an 80% occupancy of all units for 75 day season.

(2) Based on 100% occupancy of all units Saturdays and Sundays; 10% accupancy week days for 11 week season.

#### SUMMARY

\*Annual costs (Rounded to nearest \$1,000)

| 75% Payroll                          | \$ | 264,000<br>7,000 |
|--------------------------------------|----|------------------|
| 7.5% Commodities                     |    | 26,000           |
| 8.5% Current charges and obligations |    | 30,000<br>25,000 |
| Total                                | ¢  |                  |
| Receipts                             |    | 365,000          |
| Total operating profit               | \$ | 13,000           |

\*AIPE - Bulletin #36 - Budgeting

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# THE CONSULTANT WISHES TO PARTICULARLY THANK THE FOLLOWING LISTED AGENCIES FOR THEIR DIRECT ASSISTANCE:

Alaska Department of Fish and Game

Alaska Department of Public Works -- Division of Buildings

Aloska Department of Economic Development and Planning

Alaska State Highway Department

U. S. Deportment of Agriculture

Soil Conservation Service – Palmer, Alaska

Forest Service -- Regional Office, Juneau, Alaska

U. S. Department of Interior

National Park Service -- Cooperative Activities Bronch

Bureau of Land Management -- Ancharage, Alaska

Fish and Wildlife Service -- Bureou of Sport Fisheries and Wildlife --Kenai, Alasko

The consultant is obligated to the Alosko Department of Economic Development & Planning, Trovel Division for the photos on pages 12, 13, 19, 42 and 62 and to Mr. Peter Martin, Alaska Division of Lands, Anchorage for the photos on pages 14, 15, 17, 29, 31, 32, 45 and 48.

IN ADDITION TO THOSE DIRECTLY QUOTED, THE FOLLOWING PUBLICA-TIONS SERVED AS IMPORTANT REFERENCES FOR THE REPORT:

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